



## RED DEER PILING INC.

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September 1, 2023

Red Deer Piling  
160 Clearmile Avenue  
Red Deer County, Alberta  
T4E0A1

Re: Mount West Insurance Incorporated

To whom it may concern,

I am writing this letter in full support of the work that Mount West Insurance performs. They took the time to really understand our business and went above and beyond what any insurance provider is typically able to provide. The insurance advice and products Mount West provided is far superior to anything our 30-year-old company has experienced in the past. The customer service that Paul, Jason, and staff provide, not only as it relates to insurance matters, is truly outstanding. Not only do they have experienced insurance brokers, but they are seasoned business professionals, entrepreneurs, and finance professionals. They provide a full range of services, at no cost, when you are their insurance client. Mount West started off providing us commercial insurance, and then provided accounting and operating advice, culminating in a company changing finance transaction where they secured more than \$2,000,000 in bank funding for our company when all other options were exhausted. They were also effective at helping us obtain bonding for large construction projects when no other brokerage even came close. In the 6 months following the renewal of our first insurance contract with Mount West our company, balance sheet, and income statements were transformed and streamlined into a major success story, Mount West was a significant part of making this happen.

I can't recommend Mount West Insurance enough; these guys know business and the construction industry. Please call or email me any time if you would like any further details or reference information.

*Joey Victor*

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